



# AUTOMOTIVE MARKET TRENDS

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PEUGEOT



# GLOBAL MEGATRENDS

**30** PEUGEOT  
30 YEARS  
IN BALTICS





## ENVIRONMENT CHANGES



## URBANIZATION



## TECHNOLOGICAL CHANGES





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# ENERGY TRANSITION







# ENVIRONMENTAL AWARENESS

- Young generations are driving the mindset change, policy is pushing execution
- Recycling, upcycling, renewable energy resources...
- Increasing push for implementing CSR strategies in all levels





# ELECTRIFICATION

- EU & governments regulations are forcing the change
- Reality: avg CO2 emission level in EU countries +2% in 2018
- Prediction: 25% of vehicles sold in 2030 will be BEV or PHEV
- Biggest challenge – infrastructure & vehicle pricing



## ENERGY TRANSITION



## URBANIZATION







# CHANGING MOBILITY NEEDS

- Increasing traffic load in urban areas
- Limited access, lack of parking space
- Alternative mobility services are in radical developing stage
- TCO -> TCM

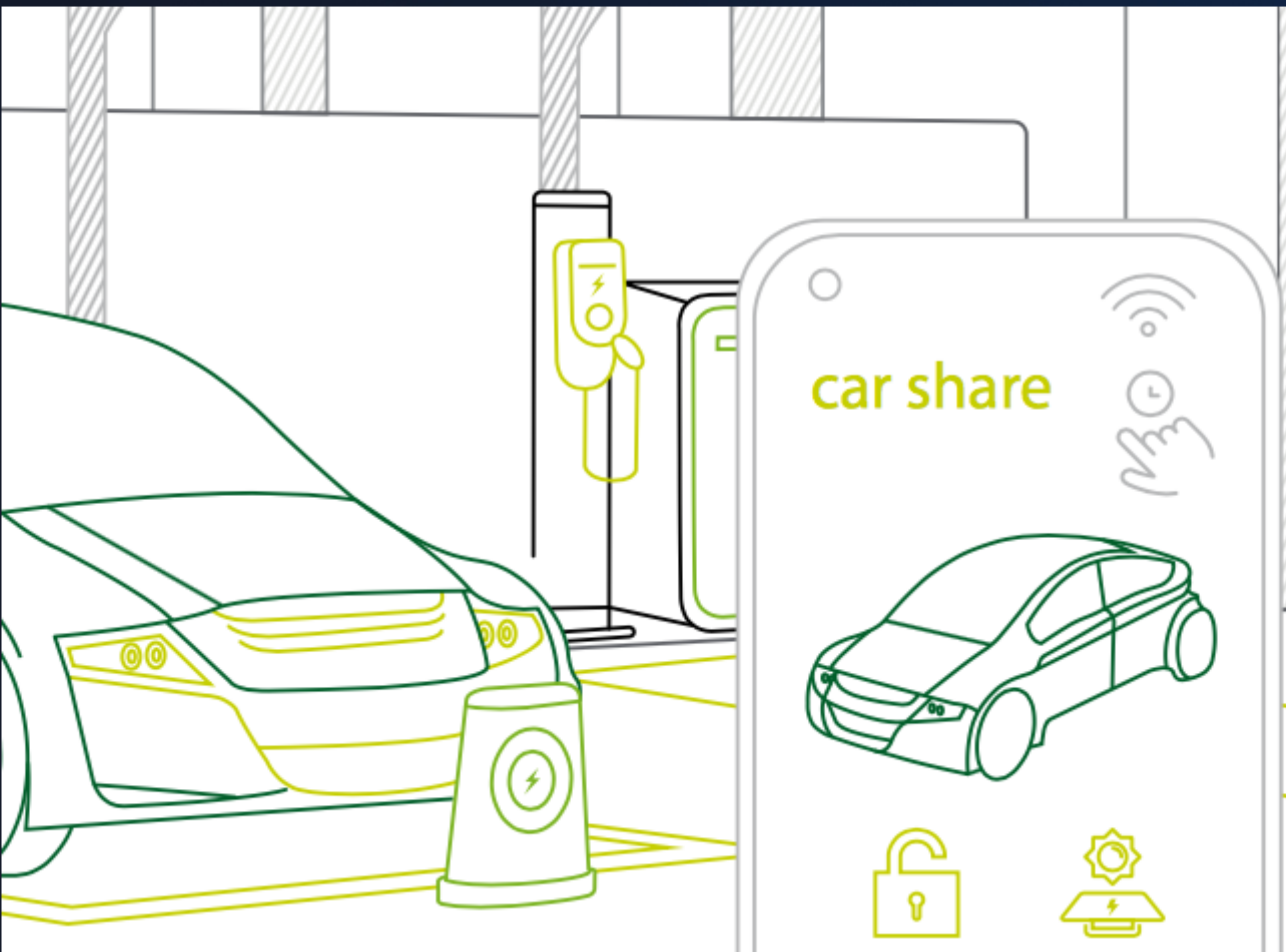




# NEW GENERATION OF SERVICES

- User experience focused expectations: quicker, more flexible and new innovative alternatives
- “Smart cities” – how can people, businesses and city environments interact and benefit each other





# CAR SHARING

- Corporate car sharing
- New car sharing and on-demand mobility platforms -> explosion of start-ups
- Cross-sharing mobility solutions



## ENERGY TRANSITION



## URBANIZATION



## DIGITALIZATION & CONNECTIVITY







# DIGITALIZATION

- 80% do research online when buying a car
- Customer behavior is changing – demand for quick, easy, smart solutions
- No boundaries for expectations – demand for new services, experiences, decision criterias





# CONNECTIVITY

- Sharing cars and using them as a space to consume media, make calls, do work
- Drive assist systems are yesterday – what's next?
- Tracking and managing car park and people in new level





# AUTONOMOUS CARS

- “Knight Rider” = reality
- What are the challenges?
- How it will influence our daily lives and businesses?





FUTURE  
—  
START