

Why Omniva chose mPOS solution?

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Courier stuff today





Time consumed...

- Courier at the client:
 - Filling delivery documents, receipts, counting cash
 - In case of not exact money, going to nearest POS to exchange money
- Courier on the way back to the sorting centre:
 - Stop by supermarket
 - Entry, queue by bankomat, exit
- Courier in the evening in the sorting centre
 - Evening formalities back in SC
- Courier manager
 - Counting cash, checking documents, formalities
- Accounting + Courier manager
 - Monthly cash inventory

The total time could take from 5min a parcel to 54min a parcel

Couriers tomorrow



The total time 2-3min a parcel



Experience so far...

- **Setting up mPOS and Omniva systems:**
 - Our people very much interested in cashless operations
 - Conflict in IT setting up automatic emails
 - Gmail helped out
- **Courier at the client:**
 - Ca 10% of COD deals made with mPOS
 - Neutral-positive feedback from customers
- **Backoffice:**
 - Copy of the receipt only in picture forma
- **Plan for 2017**
 - Change of Hardware (Ulefone Armor) and software by Sept 1, 2017
 - Set up all 35 couriers with mPOS solution by end of 2017



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